

Editors Contact:

Americas: Lori Piotrowski

+1 630 874 7190

lori.piotrowski@lansa.com

Asia Pacific: Marjanna Frank

+61 (02) 8907-0249

marjanna.frank@lansa.com.au

Europe: Ian Pidcock

+44 1727 790386

ian.pidcock@lansa.co.uk



FOR IMMEDIATE RELEASE

e.sential™ Contract Guardian Delivers Better Control Over Contracts

LANSA Partner Releases New Web-based Solution for Contract Management

Downers Grove, Illinois, USA – June 5, 2007 – With compliance and risk management high on executive agendas, effective contract management is emerging as a business imperative. The contract management process is now easier to manage with a new product from LANSA solution partner Rippe & Kingston Systems, Inc. – e.sential™ Contract Guardian.

Rippe & Kingston's contract management solution accelerates companies to contract management excellence by streamlining the entire contract life cycle process. Built into the product are a powerful search engine as well as reporting, querying, journaling capabilities and a complete contract management portal. Other features include a highly intuitive browser-based user interface, open application architecture and integration methods and numerous extensive levels of security. Contract Guardian is available both as a hosted solution and in-house environment.

The e.sential™ Contract Guardian solution will allow organizations to:

- Scan and store contract documents in a searchable centralized database
- Locate contracts immediately, eliminating the need for copies and manual distribution
- Advance email alerts for expiration, critical dates and automatic renewal of contracts
- Control contractual obligations while preparing for audits and accreditations
- Minimize risk of non-compliance by reducing payments on expired contracts
- Maximize revenue collections and eliminate wasteful spending
- Eliminate the risk of missing warranty expirations and service/maintenance requirements

"Contract Guardian is delivered to the user's desktop via a browser-based portal," says Thom Davidson, senior partner at Rippe & Kingston. "We are especially pleased by the simplicity of use requiring virtually no training. It is that intuitive!"

LANSA

3010 Highland Parkway, Suite 950, Downers Grove, IL 60515 Phone (630) 874 7000 Fax (630) 874 7001

e.sential™ Contract Guardian Delivers Better Control Over Contracts

Page 2

E.sential™ Contract Guardian is written in LANSA and supports multiple platform (Windows, System i, UNIX and Linux) and multiple databases running on those platforms. It can also be extended to incorporate additional functionality as required.

“Rippe & Kingston’s new Web-based solution for contract management will be a great asset to companies faced with record keeping compliance requirements,” said John Siniscal, president of LANSA Americas. “Moving paper contracts into a searchable database will ensure they are available and accessible for contract administrators and others responsible for their performance. Manual filing systems are an accident waiting to happen, which companies can’t afford in the current regulatory environment.”

About Rippe & Kingston Systems, Inc.

Established in 1976, Rippe & Kingston and its over 100 certified professionals in their organizations is dedicated to improving and simplifying their clients business processes through a broad range of services and LANSA-based applications. Rippe & Kingston is an IBM Premier Partner and an LANSA Platinum Partner with clients in 42 states and seven countries. Their application products include the award winning LMS V, which is the number one solution for law firms in the world running on the IBM iSeries, METHOS for plant and facility maintenance and their complete e.sential™ Portal Solutions and services offerings. For more information, please visit www.rippe.com

About LANSA

LANSA is a leading provider of application development, modernization and integration software. LANSA's powerful suite of cross-platform development tools lets organizations overcome the complexity inherent in creating and maintaining business applications. LANSA's integrated tool set is also the technology foundation for a wide range of business solutions from LANSA and over 300 Business Partners. Established in 1987, LANSA supports thousands of companies around the world with its products and services. For more information, please visit: www.lansa.com

###