



[Contract Guardian](#) is excited about the opportunity to help our customers accelerate the speed of business using DocuSign to conduct accurate, secure transactions.

## Transact business faster, reduce costs and delight customers

### Delivering business results

- **Sales** – Close more deals faster
- **Procurement/Supply Chain** – Lock in pricing sooner to drive cost out
- **IT** – Drive efficiency & reduce cost by automating paper business processes
- **HR** – Turn a verbal “yes” into a signed offer in minutes
- **Legal** – Increase control, visibility & compliance

“We were impressed from the start with how quickly and easily DocuSign helped us obtain signed contracts.”



### eSignature legally binding with U.S. E-SIGN Act

In 2000, the U.S. Electronic Signatures in Global and National Commerce (E-SIGN) Act established electronic records and signatures as legally binding, having the same legal effects as traditional paper documents and handwritten signatures. But not all eSignature solutions are created equal.

Documents play a crucial role in business. [Sales contracts](#), new bank accounts, tax documents, loans and rental agreements and more all require documents to complete the transaction. DocuSign accelerates these often manual, paperbased processes by helping companies complete them online from start to finish. Only DocuSign can securely automate workflow, collect information, take payment, and let you sign everything, everywhere so you can transact business faster, reduce costs, and delight customers.

### The world’s leading eSignature transaction management solution

Established in 2003, DocuSign is the pioneer in electronic signatures and the world’s leading solution. With more than 40 million users who have signed over 330 million documents across 188 countries, DocuSign serves more individuals, small and medium businesses and Fortune 1000 companies than any other service provider. Employees at 90% of the Fortune 500 DocuSign.

Why? DocuSign improves business results by managing all aspects of documented business transactions in the cloud, connecting companies of all sizes to their customers, partners, suppliers and employees so they can transact business in confidence.

### Faster & easier

No software, hardware or training is required. Conduct business with customers, partners and suppliers anytime, from any Internet-connected device—so it’s convenient for everyone.

### Complete & extensible

[Automate simple agreements or the most complex multi-party transactions](#). Our open, standardsbased approach makes it easy to connect to your existing business systems. No more printing, faxing, overnight shipping, or re-keying data.

### Trustworthy & secure

Documents are encrypted and stored tamper-proof in the cloud, ensuring integrity during the transaction process and after completion.

- ISO/IEC 27001:2005 Certification
- Track record of 99.99% system availability
- Enterprise class SSAE 16 tested data centers and solution
- Legally binding with court-admissible audit trail
- Multiple signer authentication options

## How DocuSign Works

### Easy to send

...this agreement has been executed in duplicate, whereby both buyer and seller have retained one copy each.



Signature: \_\_\_\_\_



Name: \_\_\_\_\_

### Easy to complete

...this agreement has been executed in duplicate, whereby both buyer and seller have retained one copy each.



Signature: \_\_\_\_\_

Name: \_\_\_\_\_

### Easy to Store

Your signed documents were submitted successfully.



## Standards-based integrations

Whether you use Salesforce, Oracle, Microsoft Dynamics, Ariba, SharePoint or another solution, DocuSign integrates with existing systems to make it easy to automate transactions end-to-end. Our open, standards-based approach, robust Application Programming Interface (API), and packaged integrations from DocuSign as well as hundreds of third parties shorten the time to realize business value with DocuSign.

## Increase the speed of business with DocuSign today!

No matter the size of your business, DocuSign has a solution to fit your needs. Attend a webinar, view a demo or talk to an account executive. Visit [www.docusign.com/overview](http://www.docusign.com/overview) or call 877.720.2040.

## What customers say

"We chose DocuSign because it is the market leader and simply the best in eSignature services."

Eric Leste



"DocuSign for Salesforce provides so much more valuable selling time with my customers."

Tim Kantor



## What partners say

"Salesforce CRM and Salesforce Chatter with DocuSign's eSignature technology will deliver real-time collaboration around contract workflow processes, helping customers close deals entirely in the cloud."

Kendall Collins



"We've selected DocuSign because... the solution enables members to be more responsive to their buyers."

Bob Goldberg



NATIONAL

## About DocuSign

DocuSign® is the global standard for electronic signature®. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.